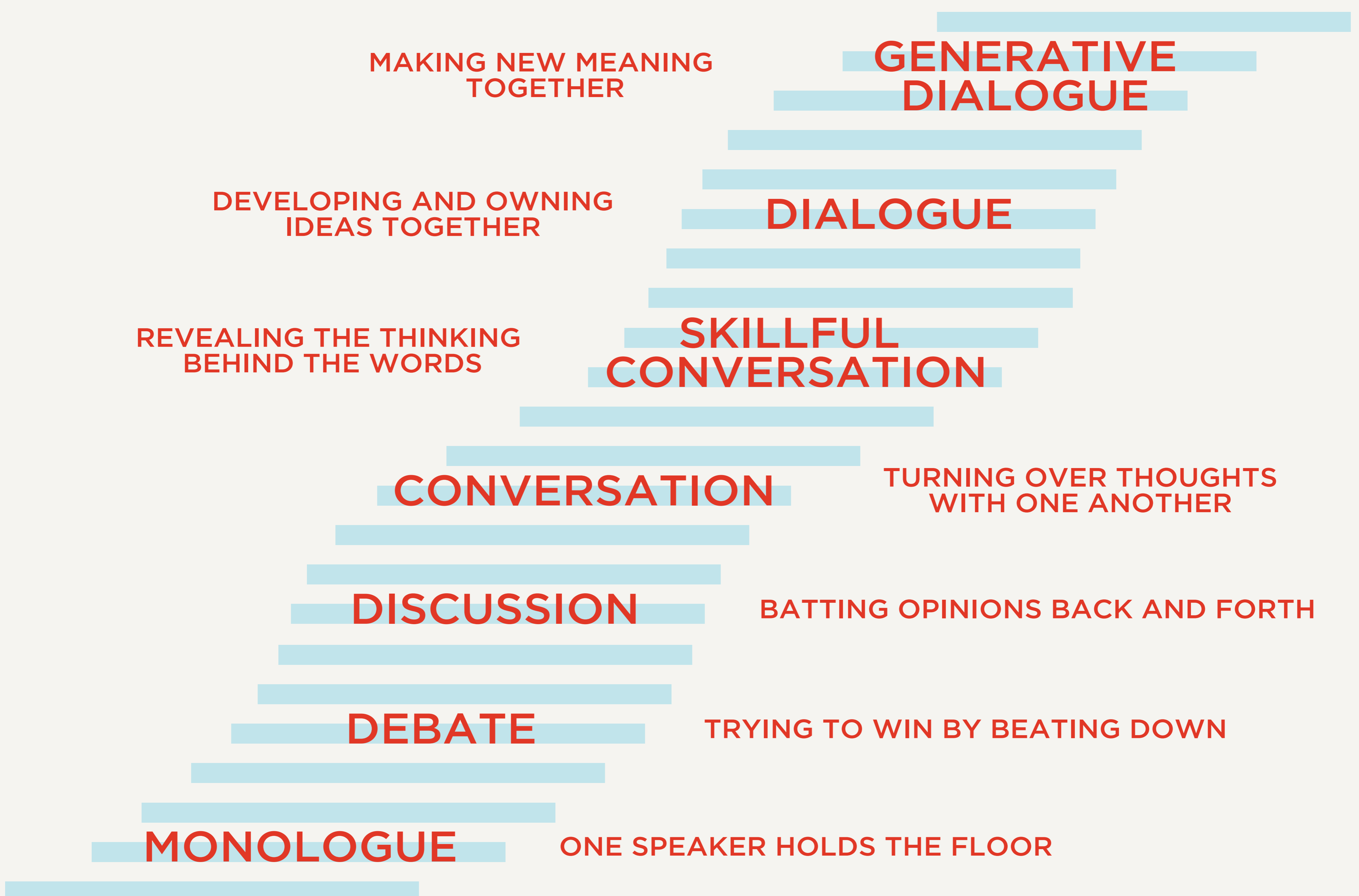


DIALOGIC MODES

Many people limit themselves by using only one or two of the Modes to engage people. How about you?



Each of the Modes of Talking and Thinking Together...

...engage people differently, from the basic mode of monologue to the more skillful levels of Dialogue. All are needed, but at different times, for different levels of engagement and for different purposes.

Dialogue is a mode of talking and thinking together that...

...helps people to find a common understanding and a common purpose. The decisions and actions that result from good dialogue make common sense to everyone involved. Good dialogue requires a set of simple and practical skills that can easily be learned and bettered with practice. In dialogue people express their own views, needs and aspirations, listen to others, agree and disagree with one another, support and challenge each other, become aware of their own assumptions and impact on others, come to appreciate diversity and to accommodate differences in ways that may not have been obvious at first. With the benefit of dialogue it is possible to undertake participatory change with people rather than imposing change by doing it to people. Change of this kind is sustainable over time because it feels right and is based on collective common sense.