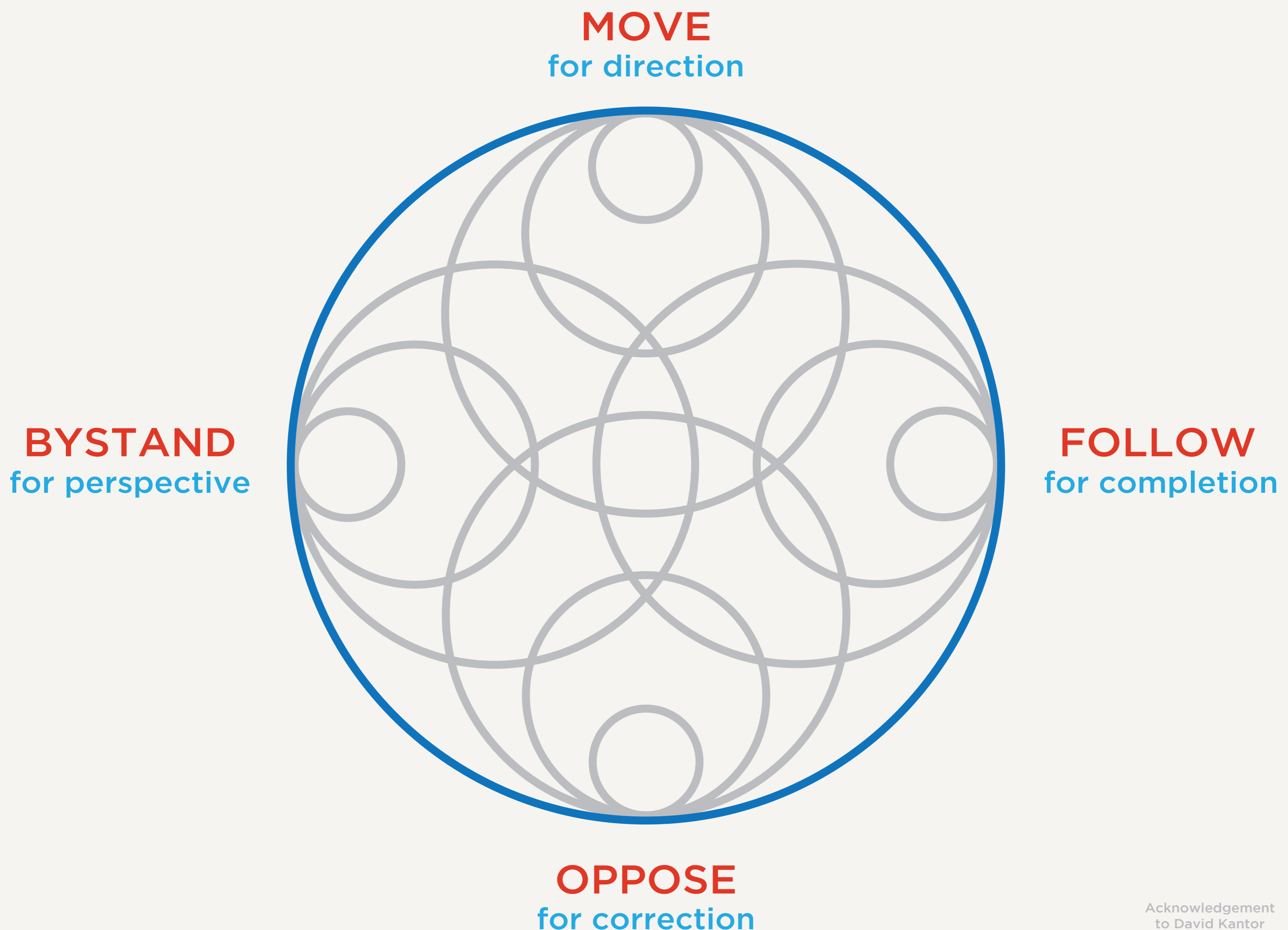


DIALOGIC ACTIONS

Have you ever wondered what to do when a conversation is simply not working?



Use the Dialogic Actions when conversations...

...take too long to get to the point, become arguments, are superficial, are cyclic and repetitive in nature, lack closure, have little direction, lack inquiry, are indecisive, lack perspective or are simply not working.

Dialogue is a mode of talking and thinking together that...

...helps people to find a common understanding and a common purpose. The decisions and actions that result from good dialogue make common sense to everyone involved. Good dialogue requires a set of simple and practical skills that can easily be learned and bettered with practice. In dialogue people express their own views, needs and aspirations, listen to others, agree and disagree with one another, support and challenge each other, become aware of their own assumptions and impact on others, come to appreciate diversity and to accommodate differences in ways that may not have been obvious at first. With the benefit of dialogue it is possible to undertake participatory change with people rather than imposing change by doing it to people. Change of this kind is sustainable over time because it feels right and is based on collective common sense.